



The Talent of Our Team, Brings the Talent to Your Team

The Sales2Job Team of Professional Sales Trainers and Recruiters brings a unique, diverse, and specialized set of skills to meet your sales recruiting needs. With strong backgrounds in sales, marketing, communications, training, interviewing, and business development, each member of the team contributes superior expertise in finding the best candidate for your company's sales roles.



PROVIDING YOU A NEW MARKET OF TOP PERFORMING SALES CANDIDATES FOR A VARIETY OF ROLES AND INDUSTRIES

Sales2Job Academy

Global Skills. Relationships. Placement.

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Global Skills. Relationships. Placement.

- NEW BUSINESS DEVELOPERS
- TERRITORY SALES CONSULTANTS
- ACCOUNT MANAGERS
- INBOUND/OUTBOUND TELESALES
- PRODUCT/SERVICE SPECIALISTS
- SALES MANAGERS & DIRECTORS
- SYSTEM SALES ENGINEER/SPECIALISTS
- MANUFACTURING/ WHOLESALE INDIRECT SALES
- VP, SALES & MARKETING
- AND MORE

UNCOVERING TALENT & UNITING WITH OPPORTUNITY

We do more than just qualify candidates based on their background, education and skillset; but rather, we use our combined sales expertise, as well as a Chally Sales Assessment to build an entire profile of a candidate's "Sales DNA." This DNA is based on specific sales competencies that are vital to a candidate's success for many sales positions. Many of these attributes are innate and reveal an individual's strengths before ever walking into an interview. Here's a glimpse into some of these competencies:

- PROSPECTING
- QUALIFIES THROUGH STANDARD PROBES
- COMMITS TIME & EFFORT
- OPPORTUNISTIC
- MAKES PERSUASIVE PRESENTATIONS
- IMAGE BUILDING
- MAKES JOINT CALLS
- CLOSES THROUGH LOGICAL, INCREMENTAL STEPS
- EDUCATES CUSTOMERS THROUGH TRAINING
- DEVELOPS TECHNICAL COMPETENCE
- IDENTIFIES CUSTOMER'S NEEDS
- PERSISTENCE
- ADAPTS APPROACH TO BUYER MOTIVATIONS

Recruiting Solutions Customized to YOUR Company Goals



Companies consistently name sales turnover as the primary issue that costs their businesses time, money, and missed opportunity. Individuals seeking career change often find that core professional sales training isn't available. Sales2job Academy meets company sales hiring and job placement needs. Retaining top performers STARTS with matching top behaviors. Sales2Job finds the candidate whose attributes align with your company culture and goals. Our objective is to provide and accelerate the number of high performing, dedicated sales candidates; professionals that will be with your company for the long-term.

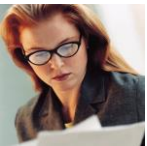


Recruiting & Sales Profiling Services to Fit Your Needs

Sales2job provides specialized service during the onboarding process, customizing job descriptions (and corresponding materials) to the specific company we are working with.

*We go out in the field with existing sales professionals, conduct interviews, develop stories chronicling success, and compile data to get a complete picture of the ideal candidate

*This process allows us to create an in-depth profile of both the company and the type of candidate that has found success in the role needed to be filled.



Recruiting and Job Placement Packages: FULL SERVICE PROGRAM

- Initial consultation with hiring manager to build job description
- Interviewing and field calls with top performers to identify success criteria, build sales role profile, and compile customer picture of success
- Marketing positioning on job boards/social media sites
- Sourcing candidates and resume assessment
- Conducting interviews, providing evaluation reports and notes to hiring manager for recommended candidates
- Final candidates to take full Chally Sales Assessment to reflect whether or not candidate aligns with sales competencies and job profile

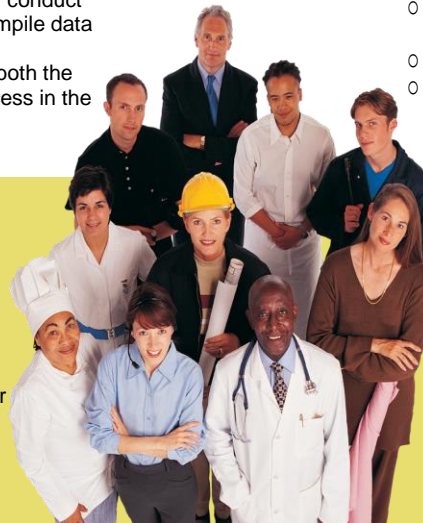
FULL SERVICE PROGRAM PRICING

- \$1800 for sales and management positions with average compensation in the \$30,000 to \$60,000 range.
- \$2900 for sales and management positions with average compensation in the \$60,000 to \$80,000 range.
- \$3250 for sales and management positions with average compensation \$80,000 to \$120,000 range.
- \$5000 for VP and high level sales positions with compensation over \$120,000.
- Each role comes with two comprehensive Chally assessments. Additional Chally assessments billed at \$360 per assessment.

CONSULTANT PROGRAM

Serving as a consultant to the client, Sales2Job will provide support to hiring managers to include:

- Job description review, interviewing of existing top performers to create customized Chally assessment profile
- Resume review, qualifying and assessment of candidates
- Conducting interviews, providing evaluation reports and notes to hiring manager for recommended candidates
- Final candidates to take full Chally Sales Assessment to reflect whether or not a candidate aligns with sales competencies and job profile



CONSULTANT PROGRAM PRICING

- \$1450 for sales and management positions with average compensation in the \$30,000 to \$60,000 range.
- \$2500 for sales and management positions with average compensation in the \$60,000 to \$80,000 range.
- \$2900 for sales and management positions with average compensation in the \$80,000 to \$120,000 range.
- \$4500 for VP and high level sales positions with compensation over \$120,000.
- Each role comes with two comprehensive Chally assessments. Additional Chally assessments billed at \$360 per assessment.